Huron:

Why Huron?

Passionate about higher education,

Why consulting?

Problem solving, general business skills

Hope some day is to work on problems within a developing world concept and I want to develop an understanding of the way different institutions solve problems within their business structure

Technology Background:

Some experience using excel for Political Science Research, simplistic data coding

Extensively used stata more than anything else for running regression analysis to look at the explanatory power of a given variable

Why should I hire you?

Because I have experience both engaging with clients/ people in unique ways along with the quantitative/ analytical experience of looking at problems within different sectors

Biggest weakness

Hung up on things a lot

Biggest Strength: getting work done under pressure/ time crunch

Tell me about a time when you had to meet a deadline, but you were waiting on the work of someone else. How did you meet the deadline?

Notre Dame Human Development Conference

Tell me about a time when you went against popular opinion in order to produce a positive change.

Picking a canvas site for environment Virginia

How do you solve problems or find answers to questions when you are stuck?

Try to rethink through the problem, try to see if there is something that I am missing

Ask for help/ search for solutions on google

Something not going as planned

Environment Virginia,

Failed event at Environment Virginia, I wish I had spoken up a little bit more

Greatest accomplishment: for me, it was getting through the job at Environment Virginia and challenging myself in a way that I had not challenged myself

Actually getting good at walking up to random people on the street and initiating a conversation with random people

Moral dilemma I have faced: campaign tactics at Environment Virginia, at least to me, was the structuring of the campaign believer in privacy

When did you have to think on your feet?

Case Interview:

Frameworks:

Profit

Revenue and Costs and Break it Down

Revenue- sales per unit

Others:

Business Situation

Focus on the customer

Identify the market

Understand the product

Dissect each of these to get a better understanding

Ask about growth rates if necessary

Is it a competitor/ market issue

Estimation Question: Ask a few questions to try to narrow down the market a little bit